

UK Theatre Membership: 2021 Fees and Bands



ORGANISATION MEMBERSHIP

How much does UK Theatre Organisation Membership cost?

- The subscription fee varies according to membership banding, as detailed below.
- The subscription year commences on 1 January.
- Members joining part-way through the year pay a pro-rata subscription for that year.

The Coronavirus pandemic has significantly impacted turnover for the majority of organisations in 2020. UK Theatre is not in a position to reassess the banding of members impacted by this as the impact on its revenue would be severe. All members will therefore be assessed for 2021 on a “normal” year of operation i.e. using the same banding as in 2020. However, **in 2021 there will be a 30% fee subsidy available for those organisations experiencing exceptional financial hardship.** This subsidy will be available on application as a credit from UK Theatre (supported by Theatre Development Trust). In 2021, members can also choose to pay quarterly so that they can spread the cost of their membership.

Venues

Subscriptions (excluding Group Members) are **based on an organisation’s turnover** on UK Theatre related activity. This is defined as the figure for revenue turnover in accounts for the company and all subsidiary companies where activities relate to the principal business of performance.

Subsidiary companies would include, but not be limited to, a theatre or venue’s own catering operation or trading and shop outlet. The figure should include gross box office turnover, net of VAT, and the net revenue from all ancillary and trading activities, including catering and bars or income shown in the company’s accounts received from franchised operations.

One free Professional Membership is included per band i.e. Band 1 includes one staff login, Band 2 includes 2, Band 3 includes free and so on. Organisations can purchase additional Professional membership allocations for their employees as ‘Top-up’ memberships if required.

Production Companies / Commercial Producers

The subscription rate for Organisation Members who are Commercial Producers is in two

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parts:

- a **flat fee** payable at the start of the calendar year. This fee equivalent to Band 1 (see table below)
- a **variable fee** is payable by the end of each calendar year. The variable fee is calculated according to the number of weeks of drama and/or music theatre, opera or dance touring undertaken in the year by productions produced or managed by the member. UK Theatre will contact the member toward the end of the year asking them to confirm the number of weeks and type of touring, if any, undertaken. At this point the member will be invoiced for the variable fee which is then payable.
- The entire combined fee (variable + fixed rate) for a Commercial Producer is **capped at the equivalent of a Band 11** and will never exceed that amount per year.

A single free Professional Membership is included. Additional Professional membership allocations for their employees as 'Top-up' memberships if required.

ORGANISATION MEMBERSHIP FEES TABLE

Subscription Rate	Turnover in £s (ex VAT)		Subscription (ex VAT)
	From	To	
Organisation Member – venues (theatres, arts centres etc)			
Band 1	0	50,000	280
Band 2	50,000	125,000	560
Band 3	125,001	250,000	1,118
Band 4	250,001	500,000	1,670
Band 5	500,001	1,000,000	2,220
Band 6	1,000,001	1,500,000	2,950
Band 7	1,500,001	3,000,000	3,342
Band 8	3,000,001	5,000,000	3,725
Band 9	5,000,001	10,000,000	4,145
Band 10	10,000,001	25,000,000	4,322
Band 11	25,000,001	100,000,000	4,596
Band 12	100,000,000+		29,385
'Top Up' Professional Memberships (each)			20 (50% discount for 2021 on the standard £40/Top Up)

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Group Membership – for operators of multiple venues	
Standard venue banding (as above) based on turnover of primary venue, plus an additional Band 1 fee (i.e. £280) per venue additional venue operated.	
Organisation Member – production companies / commercial producers	
Fixed Rate element (equivalent to Band 1)	280
Variable rate element (capped at Band 11, inclusive of the fixed rate)	
Variable Rate Tour Week - Drama	30.45
Variable Rate Tour Week - Musical	49.25
Variable Rate Tour Week – Deduction for Family Show	50%
'Top Up' Professional Memberships (each)	
	20 (50% discount for 2021 on the standard £40/Top Up)



2021 FEES FOR ALL OTHER MEMBERSHIP GRADES

In light of the Coronavirus pandemic and in recognition of the continuing financial challenges faced by the sector and freelancers in particular, we have introduced a **50% reduction in 2021 membership fees for Professional and Professional Plus members.**

Professional Member	
Annual membership fee (can be paid quarterly by direct debit) for individuals who earn less than £26,500 a year	£40 (50% discount for 2021 on the standard £80/yr rate)
Annual membership fee (can be paid quarterly by direct debit) for individuals who earn more than £26,500 a year	£77.50 (50% discount for 2021 on the standard £155/yr rate)

Professional Plus Member	
Annual membership fee (can be paid quarterly by direct debit)	£103.50 (50% discount for 2021 on the standard £207/yr rate)

Concert Hall Affiliate Member* (CHAM)	
Annual membership fee (includes four staff memberships)	£1,545
A 35% discount is available for members of the British Association of Concert Halls, reducing the annual fee to £999.	£999
Additional 'Top up' staff memberships (each)	£20 (50% discount for 2021 on the standard £40/Top Up)

*Due to the Coronavirus pandemic having significantly impacted turnover for the majority of organisations in 2020, a **30% fee subsidy will be available in 2021 for Concert Hall**

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Affiliate Members experiencing exceptional financial hardship. This subsidy is available on application as a credit from UK Theatre (supported by Theatre Development Trust). CHAMs can also choose to pay quarterly so that they can spread the cost of their membership.

Partner Member	
Annual membership fee (includes two staff memberships)	£310 (Plus one-off joining fee of £208)
'Top up' staff memberships (each)	£20 (50% discount for 2021 on the standard £40/Top Up)
Partner members can upgrade to 'Partner Plus' membership for an additional charge. This gives one staff member enhanced access i.e. to legal briefings, employment relations information, and box office sales data.	Rate varies depending on type of organisation - see website for details