

UK Theatre Previous Courses

If you are interested in any of our previous courses, please do get in touch at events@soltukt.co.uk. Depending on the level of demand, we may be able to create a tailored course for you or your team.

AAA: The Secret to Maximising Earned Income

Learn about the three key areas of earned income: Admissions (ticket sales), Affiliation (donations, membership, also subscription) and Ancillary Sales (food and beverage, as well as merchandise, etc.).

Welcome: Basic Deaf Awareness

Be introduced to Deaf culture, British Sign Language and communication styles used by the Deaf community.

Communications in a Crisis

This course will take you through the essential steps towards managing a potential crisis situation.

Dignity at Work Training Programme Overview

Developed following our recent discussions with members and others in the industry, and delivered by Challenge Consultancy, this new training will support you to lead a respectful working culture.

Engaging Teams

Explore employee engagement and motivation, what all of us need from our workplace to feel engaged and what role managers and leaders can play to bring that to life.

Facilitation Skills

This Facilitation training course looks at principles, values and techniques for dynamic, participatory and experiential facilitation.

Get The Best from Your Team

Why Understanding Unconscious Bias, Diversity and Inclusion is Critical to Success. This one day programme is designed to help participants to understand why inclusion is business critical.

Gissa Job: d/Deaf and Disabled People in the Workplace

Explore recruitment, managing workplace adjustments and performance review. The aim is for you to feel more confident in employing D/deaf and disabled people across your organisations.

Essentials of Fundraising in the Arts

Delivered in partnership with ABO. This course aims to dispel the mystique of fundraising and show that anyone can fundraise successfully provided they follow some simple rules.

Exceptional Customer Service

Become more effective in your customer relationships, increase your add-on revenue and be confident in managing all conversations with customers confidently.

HR for Non-HR Managers

Delivered in partnership with ABO. This one day course is for managers with an HR responsibility who are keen to learn more about the basics of HR and employment law.

IOSH Managing Safely®

Tackle the many and varied H&S issues within that arise within your organisation.

Introduction to Finance

Delivered in partnership with ABO, this course is designed as an introduction to finance and will provide you with an understanding of financial information, its relevance and how to use it.

Introduction to Marketing

Delivered in partnership with ABO. This course will give you an understanding of what marketing is and how it benefits an organisation.

Introduction to Trans Awareness

The session is based around interactive exercises, encouraging participants to get involved in thinking through what trans means and ways to achieve equality and inclusivity in practice.

Level 3 First Aid at Work

Level 3 First Aid at Work - Recognition and management of illness & injury in the workplace

Managing Change

This practical workshop session is for anyone interested in leading change within their organisation, department or team.

Managing VAT in the Performing Arts

This seminar will provide specialist advice on VAT issues affecting the performing arts sector. It is intended to provide you with practical guidance on issues faced by the performing arts.

Managing Volunteers

Managing volunteers is very different from managing staff. This course will give you ideas on keeping your volunteer team engaged, motivated and up to date, as well as how to manage different teams.

Marketing Touring Shows - Venues & Producers

Presented by AMA and UKT this training addresses joint branding, localised communication, working within limited resources and negotiating. Find solutions to the challenges that trouble you the most.

Mental Health Awareness for Company Managers

In recognition of the importance of mental health across a company engaged on a production, we have arranged Mental Health Awareness training for Company Managers.

Mental Health First Aid in the Performing Arts

This 2 day course will give you an introduction to some of the issues surrounding mental health, how and why positive and negative mental health affects business and how to relate more to people.

Moving into Management

If you are new to management and want to learn how to build the skills and confidence you need to successfully lead the people you now manage, then this is the course for you.

Negotiation Skills

This course uses the latest thinking from Harvard Business School to achieve sustainable negotiated agreements that satisfy all parties at the table.

Practical People Management

People are amazing, have extraordinary potential and are the most valuable element in any cultural organisation. Learn how to manage them well.

Pricing Playbook

Organisations are increasingly looking to earned income to sustain them and increasing box office income, maximising ticket sales and promoting access is crucial.

Removing Barriers: A Practical Introduction to Disability Equality

Whether you work front of house or behind the scenes; are new to the sector or are a senior leader, you have a role to play in making theatre inclusive for all.

Removing Barriers: Follow-On Day

Previous attendees of 'Removing Barriers' are invited to attend a Disability Equality Follow-on Day in for further in-depth learning.

Roll up: Communications and Audience Development

Discuss practical strategies for writing content and designing for different media, explore how technology can support audience development and focus on specific issues such as concessionary pricing.



Strategic Business and Finance

Delivered in partnership with ABO. This practical course aims to help non-financial staff to understand and interpret financial information and apply this knowledge to organisational decision making.

The Art Of Governance

The challenges for Boards of cultural organisations are greater than they have ever been and this course focuses on how to ensure the good governance needed for a thriving, resilient future.

Time, Priority and Stress Management

This course is designed to help you manage the finite time you have, in ways that make you more effective and leave you feeling better about what you have achieved.